



PCMG Advanced Outsourcing Course 2021

16th, 17th, 23rd and 24th November 2021

13:00 – 16:00 GMT / 14:00 – 17:00 CET

Module 1 – 16th November

Recap of Essentials Course

- Strategies, suppliers and sourcing approaches (including governance)
- Contract models & legal issues
- Outsourcing process
- Risk Management in context of outsourcing process
- Financial considerations
- Oversight and performance management (including relationship management)

Module 2 – 17th November

Manage your strategy

- Stakeholder Management - risk management pros and cons of different strategies, exceptions
- Sub-contracting
- Role of Outsourcing Manager

Module 3 – 23rd November

Overcome performance issues

- Performance Management (including contract termination and financial reconciliation)
- Governance driving oversight
- Vendor relationship management

Module 4 – 24th November

Master change orders

- Financial processes (including exchange rates/inflation)
- Contracts (including change order notification and sign off, thresholds before making a change order)
- Challenges / Learnings

PCMG Trainer Team:

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Dorte Pedersen, Pauline van Heiningen**

Programme subject to change