

# Ten top tips for working with AROs

- 1** Know where you can be flexible
- 2** Understand your company's policy and processes regarding payments to AROs
- 3** Use specific ARO contract language for key contract clauses
- 4** Discuss GDPR requirements early
- 5** Do face to face due diligence (where possible)
- 6** Don't follow your standard third party selection process
- 7** Be clear on your definition of a publication
- 8** Take time to understand the ARO structure
- 9** Monitor performance carefully at the start of the project
- 10** Respect the potential cultural differences