



PCMG Advanced Outsourcing Course 2021

25th March, 14th April, 20th April and 21st April 2021

Draft Agenda

Module 1 – 25th March (13:00 - 16:00 GMT)

Recap of Essentials Course

- Strategies, suppliers and sourcing approaches (including governance)
- Contract models & legal issues
- Outsourcing process
- Risk Management in context of outsourcing process
- Financial considerations
- Oversight and performance management (including relationship management)

Module 2 – 14th April (13:00 - 15:30 GMT)

Manage your strategy

- Stakeholder Management - risk management pros and cons of different strategies, exceptions
- Sub-contracting
- Role of Outsourcing Manager

Module 3 – 20th April (13:00 - 16:00 GMT)

Overcome performance issues

- Performance Management (including contract termination and financial reconciliation)
- Governance driving oversight
- Vendor relationship management

Module 4 – 21st April (13:00 - 16:00 GMT)

Master change orders

- Financial processes (including exchange rates/inflation)
- Contracts (including change order notification and sign off, thresholds before making a change order)
- Challenges / Learnings from Covid

PCMG Trainer Team:

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Programme subject to change