PCMG
Pharmaceutical
Contract Management Group

CIPS
SYNDICATED
CORPORATE
AWARD

PCMG CIPS Procurement Academy

Applied learning in procurement and supply for the pharmaceutical sector

The PCMG CIPS Procurement Academy is a complete procurement and supply learning programme based on CIPS core global syllabus and adapted to the pharmaceutical industry.

Available globally, the programme promotes and develops high standards of professional skill, ability and integrity for all working in procurement and purchasing and supply chain management in the pharmaceutical sector.

PCMG CIPS PROCUREMENT ACADEMY HIGHLIGHTS

Global accredited learning
can lead to MCIPS grade of membership

Learning is designed to challenge
entrenched views and stimulate creative thinking

Pharmaceutical sector terminology
and practices are included in the training

Interactive workshops
sector-specific case studies and work-based assignments bring learning alive

Opportunities
to improve industry networking are facilitated

Delivered by the leading professional body
in procurement and supply.

Leading global excellence in procurement and supply

How does the Academy work?

The PCMG CIPS Procurement Academy is a procurement and supply learning programme designed to incorporate terminology, practices and unique challenges specific to the pharmaceutical sector. This will be achieved by a learning programme that underlines the added value that can be achieved through effective procurement and supply to help reduce costs, improve quality, timescales, innovation and sustainability.

The learning programme consists of two levels. The successful completion of the Practitioner level results in Diploma Membership of CIPS. Successful completion at Advanced Practitioner level, subject to three years' experience in a responsible procurement role, results in full membership of CIPS (MCIPS).

The programme is timetabled over two and a half years, with an average of 100 hours of self-study per level. Within each level there are several learning modules each comprising two face-to-face training days which are followed by course work based on live issues encountered by pharmaceutical procurement staff in their day jobs.

The benefits

To organisations

- **Value:** ROI and other measurable cost benefits have been proven outcomes of this applied, practical learning approach
- **Talent:** Investing in the career of staff by supporting their development in a stimulating, practical and focused way, unlocking potential and boosting expertise
- **Business improvement:** Work-based assignments and projects enable students to drive improvements directly back into their organisation
- **Professionalism:** Helps bring about positive changes in performance, attitude and behaviour that greatly benefit organisational reputation and effectiveness.

To participants

- **Accreditation:** The programme provides a route to professional membership status - MCIPS – the globally recognised standard in procurement and supply
- **Opportunities:** Successful completion of the programme opens up career prospects
- **Network:** Participation provides knowledge sharing and networking across the pharmaceutical supply chain.

Programme highlights

Based on the CIPS core syllabus, the programme also brings out learning of particular relevance in the pharmaceutical industry:

- Internal stakeholder management
- Regulatory impact in the supply chain
- The role of governance in the supply chain
- Roles and responsibilities in procurement
- The importance of outsourcing
- Strategic and tactical procurement
- Supplier selection and due diligence
- Contract management – supplier performance and relationships
- Managing risk in the supply chain
- Project management in procurement
- Total cost of ownership
- Cost management in clinical trials
- Demonstrating procurement's value to stakeholders.

> **This unique CIPS accredited programme enables significant improvements in procurement across the pharmaceutical industry, with learning leading to career opportunities for participants and real potential for a return on investment for the employer.**
>
> PAULA GILDERT, NOVARTIS

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