

PCMG Calendar

2015 Events:

- 14th April PCMG Legal Group (PLEDGe) meeting in Leiden
- 16th April Managing Suppliers and Performance Workshop Shanghai
- 28th April :Special Population Studies Workshop Brussels
- June 10-12 PCMG Annual Conference, Warsaw
- October: Outsourcing Models Interested participants or potential sponsors for future events please see more details at www.pcmg.org.uk.

NEW TEMPLATES
AVAILABLE NOW ON
MEMBER WEB PAGES

Supplier Selection

Lessons Learned

Governance &
Relationship Mgt.

PCMG/EUCROF update:
As part of the joint project to optimize resource, the metrics collaboration results were presented in Paris at the February EUCROF conference.

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PCMG Annual General Meeting. Members' update: Maintain growth, Go Global, Act Local.

As a Limited Company, the PCMG Directors and officers are required to formally present a review of the Association's performance and strategy each year. Despite a continually challenging and evolving business environment, we are pleased to report that PCMG's performance continues to provide a stable platform for continued growth and the execution of new plans in 2015. The full presentation is available on the members section of the PCMG website but highlights are provided overleaf....



...any questions about AROs?

Working with Academic Research Organisations?

PCMG Workshop April 28th, Brussels.

Are they an untapped access to new ClinDev opportunities? What exactly are they, and what options exist to partner up on outsourced clinical trial projects? Hear the latest guidance from the perspectives of:

- ✓ Roche
- ✓ AstraZeneca
- ✓ ARO
- ✓ CRO

Spaces are limited to 40 delegates. Attendance fee is included in your annual membership, can be delegated to a colleague, or is £140 for non-members. www.pcmg.org.uk to register now!

MISTAKEN IDENTITY?

Twenty-one years ago we created the 'Pharmaceutical Contract Management Group' name. Committee members have come and gone (some more than others), roles have evolved and the brand has become more established than David Davies' place at the bar. However, does it really describe what we are about?

'THE association for clinical outsourcing professionals'

Or....

'Excellence in clinical outsourcing'

What do you think? Can you propose a better strapline to go below the long-established PCMG logo?

Email PCMG and we will announce the winning text at the June Conference!



PCMG Annual Membership Fee remains outstanding value @ £450+ VAT

2015 subscription now open to enable access to workshops, standards of practice, webinars, and the PCMG member Q&A network...as well as registration for the conference!

Managing Risk, Complexity & Compliance

PCMG Annual Conference June 10-12 2015, Warsaw, Poland

Can you afford **not** to attend? This year's highlights include:

- **RBM – Risk Based Monitoring: Reducing Big Money (for CROs) or Really Brave Move (for sponsors?)** Does it work in practice - what do the sites and regulators think of the often-reported theory at the sharp end?
- **Don't leave me this way:** How can we identify, secure and retain that most precious of resources, the ideal CRO team member?
- **Don't get a complex!** What is complexity? How complicated is clinical outsourcing in comparison to a major civil engineering outsourcing process?
- **So, you think you're in compliance?** Ignorance is no defence. What is expected of outsourcing Depts. to meet to emerging standards of business conduct?

PCMG's unique format for interaction, education and development of best practice will also include the regular feature Oxford Debate. This year's motion: ***"This House Believes: Procurement practices have undermined good business relationships between Sponsors and Providers"***

Spaces are limited. Enroll now to get the best PCMG room rates in the conference hotel!



"Doh! I forgot to sign up early for PCMG"

PCMG 2015 AGM KEY POINTS.....

Membership grows above 100 again!

We have also been able to keep the annual fee at £450+ VAT and retained the **2 free places** for every 4 paid members from the same company (including international offices).

Workshops & Webinar success

2014 workshops attendance was the highest yet – 98 across the Procurement, Site Contracting and Early Phase events. Webinars bounced back after a quiet 2013 to 4 events and 105 registered attendees to these **non-promotional** broadcasts.

Annual Conference+20th Anniversary

220 Attendees, 24 Speakers, 12 Sessions and a Gala Dinner to Remember. We also added a new feature of audience e-interaction to selected sessions, all resulting in 81% scoring 4 or 5 out of 5 on a post-conference satisfaction survey

Financial Stability Maintained

Even with the challenges of:

- Competition from 'free' conferences
- Pressure on member budgets
- Investment for 2015 projects
- Extra conference contingency costs

PCMG has covered its costs and maintained the financial reserve required to assure continuity.

Lesson Learned....

The substantial (if justified) cost & time commitment required was too great for sufficient candidates to sign up for the proposed PCMG/CIPS Academy course. However, the Committee is actively looking at options to adapt and utilize selected elements developed for procurement training in the near future

Pet Project or an Agent for Change?

You wouldn't have read this far unless dedicated to developing good outsourcing practice. If you have a great idea that you want to develop with PCMG or just want to get involved as a **seconded PCMG Committee Member** just let us know.....